**Sales Engineer**

**Position: Full Time**

**Benefits: Medical, dental, vision, 401k w/company match (begins on date of hire), vacation, sick time, short term/long term disability, life insurance (no cost to employee), tuition reimbursement, employee discounts, gym discounts, annual service awards, 12 paid holidays, and much more**

**How to apply:** [**www.mt.com**](http://www.mt.com) **– about us – jobs & Careers**

**Summary:** Responsible for working with Sales Representatives in the field on quotes, orders, change orders, inquiries.  Familiarize established accounts with new products (services) and developments.  Coordinate and assist Company’s engineering staff in determining customers’ needs.  Prepare documents such as price quotations, terms of sales, delivery dates, and service obligations.  Write orders.

**Essential Duties and Responsibilities include the following:**

* Provide quotes, orders, change orders and answer any inquiries on metal detection and xray equipment.
* Follow-up on orders and ship dates
* Work with Engineering  on specs for equipment to ensure pricing is optimized
* Perform QA’s on product ready to ship
* Identify if portal, quote or price list has discrepancies.
* Phone support to reps and customers for quotes and new equipment
* Ensures guaranteed specs are achievable when listed on quotation
* Trade Shows
* Other duties and tasks as assigned.
* In addition to our core values all employees must follow the Code of Conduct.

**Knowledge, Skills, Attitude:**

* Knowledge of metal detection equipment
* Detail orientated
* Team orientated
* Sales background

**Education and Experience:**

* Bachelor's degree
* 5 years of experience

**Performance Measurement Criteria:**

* Professionally servicing customers & representatives
* Processing orders in a timely fashion and follow-up to see order shipped when promised

**Allocation of Time:**

* 75% working with customers and representatives
* 15% working with departmental staff
* 10% working independently

Mettler-Toledo is a global supplier of precision instruments with sales and service locations in 37 countries. The Mettler-Toledo Product Inspection Group, consisting of CI-Vision, Hi-Speed and Safeline, is the world’s leading supplier of in-line checkweighers, metal detectors, machine vision systems and x-ray inspection systems. We believe employees are the lifeblood of our company. As we thrive on quality and initiative, we work together in a fast-paced environment striving towards common goals and open to innovation and success. We’d love for you to become part of our growing team!

We provide an entrepreneurial environment within the context of a dynamic global organization. We offer competitive salary and excellent benefits, including: health, dental, vision, prescription, life, Short Term Disability and Long Term Disability; 401(k) with company match, tuition reimbursement; employee referral bonus and training.

METTLER TOLEDO is an Equal Opportunity Employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, sexual orientation, gender identity, disability status, protected veteran status, or any other characteristic protected by law.

Mettler-Toledo, LLC and its subsidiaries endeavors to make mt.com accessible to any and all users.  If you would like to contact us regarding the accessibility of our website or need assistance completing the application process, please contact Laly Vazquez - HR Senior Representative (HR Department) at 813-549-6937 or laly.vazquez@mt.com.

METTLER TOLEDO is an equal opportunity employer that recognizes the value in having a diverse workforce.

U.S. Equal Employment Opportunity/Affirmative Action Information

Mettler-Toledo, LLC and its subsidiaries ("METTLER TOLEDO") are Equal Employment/Affirmative Action Employers and as federal contractors required by the Department of Labor to provide statistical information on our applicants. In order to comply with these requirements, we invite you to voluntarily provide the following information. This information will be kept separate from your employment application and is not a requirement for employment. This information will not be used in a discriminatory manner.